Ladino butchers in the neighboring town. The cows are not milked either for local consumption or sale. Fertilizers are for the most part wasted since the cattle roam freely in the communal pasture lands except in the case of a few corrals owned by families. Hides are cured rather crudely and are used for saddle packs or protective aprons by the men, but none are sold.

The cooperatives. The notion of a cooperative to mobilize capital had been introduced by the I.N.I. in 1957 with the inauguration of a store owned by over one hundred members of the community. In the first years of its existence, the cooperative had some difficulties, primarily in convincing the Indians that when the returns on shares were lower in any year from prior levels, it did not indicate that the agents were stealing the money.

The cooperative store was bought by the Indians of the town from the I.N.I. in 1964 after the members had some trouble receiving returns on their shares. There are now one hundred and twenty-two members. The profits of 1965 were reinvested in the purchase of the corn-grinding mill. Current profits at the store are lent at 5 percent per month interest. The store grosses 80 to 100 pesos in sales daily, and the mill grossess 300 pesos. The wages paid to the storekeeper are 300 pesos and to the miller 250 per month.

Now that the cooperative is independent of the government, one of the stated policies is not to sell a single share to a Ladino or member of another community. "We do not want to give gifts to the Ladinos," the secretary of the cooperative told me. He added, "There was a Ladino in Teopisca who wanted to join with 5,000 pesos, but we wouldn't let him in. If you let them in, they would come to dominate the pueblo." The cooperative store does not share profits with the consumers but gives dividends. The 11,380-peso assets in the year 1965 were reinvested in stock and in the purchase of corn at harvest which was then sold at one and a half or two times the sale price.

The Indians developed their first independent cooperative in the ownership of a *marimba*, a musical instrument like a xylophone, operated by eight men of the community. This enterprise failed because the players never developed sufficient skill to be commissioned to play outside of town.